

Acquisition Opportunity: Project "LTL" – Midwest-based 3PL, Warehousing and Transportation Firm

2023 Revenue: \$8.44M

2024 (F) Revenue: \$8.86M

2023 Adj EBITDA: \$1.04M

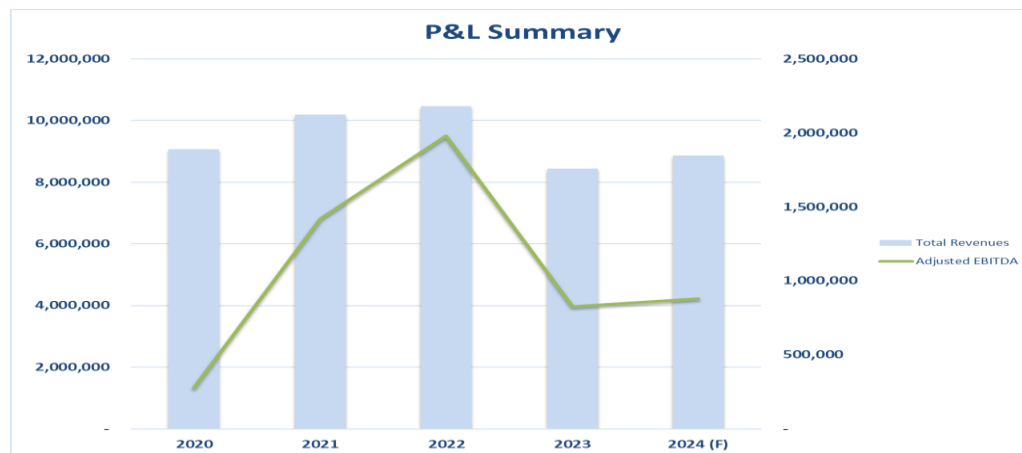
2024 (F) Adj EBITDA: \$1.10M

Overview

Project LTL was founded in 1943 and began offering temperature-controlled deliveries with a single truck in the Midwest. Over the last 80 years the company expanded to four terminals with over 60 units and services across 12 states.

The Company then founded a 3PL and Warehousing company in 1960 in order to offer complete supply chain services for their customer. Today the Company works with large food manufacturing companies and offers warehouse, distribution and transportation services across the Midwest. The Company is still family owned and operated and has their third generation of children working in the business.

Financial Summary



Highlights

Entity Type	S-Corp
Founding Year	1943
Shareholders	2
Employees	48
Services	Refrigerated LTL services, Refrigerated Pool Distribution, Overnight delivery and 3PL Warehouse services.
Clientele	The Company works with large food Manufacturing companies such as Hershey and Mars.
Facilities	Project LTL has terminals in IL, WI and MN
Transaction Goals	The Owners are looking to sell 100% of the business
Transitional Period	Seller is willing to assist during a reasonable transition period.
Value-Add Services	Additional services include assembly, consolidating, cycle counting, cross docking, fulfillment, inverting, physical inventory, repacking and more.

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