

Acquisition Opportunity: Project "Panel" – Metal Composite Panel System Manufacturing and Installation

2024 FY Projected **Revenue**: \$ 18.95M - 2024 FY Projected **EBITDA**: \$ 2.49M

Overview

Project Panel is a reputable company specializing in the design, manufacturing, and installation of high-quality architectural wall systems. Established with a commitment to innovation and excellence, the Company has emerged as a leading player in the construction industry, particularly in the realm of modern building facades and exteriors.

The Company's core focus lies in producing aluminum-based wall systems that are not only aesthetically pleasing but also durable and functional. Project Panel's products cater to a wide range of architectural needs, from commercial and residential buildings to institutional and industrial projects.

One of the Company's standout features is its dedication to customization. They work closely with architects, designers, and developers to create bespoke solutions that meet specific project requirements. This collaborative approach ensures that each client receives a tailored wall system that seamlessly integrates with the overall design vision while adhering to industry standards and regulations.

The Company's expertise encompasses various types of wall systems, including curtain walls, cladding systems, paneling solutions, and sunshade systems. They leverage advanced manufacturing techniques and cutting-edge materials to deliver products that excel in performance, energy efficiency, and environmental sustainability.

Furthermore, Project Panel prioritizes quality assurance throughout the production process. Their skilled craftsmen and engineers meticulously inspect every component to guarantee structural integrity, weather resistance, and long-term reliability. This commitment to quality has earned the Company a solid reputation for delivering superior products that withstand the test of time.

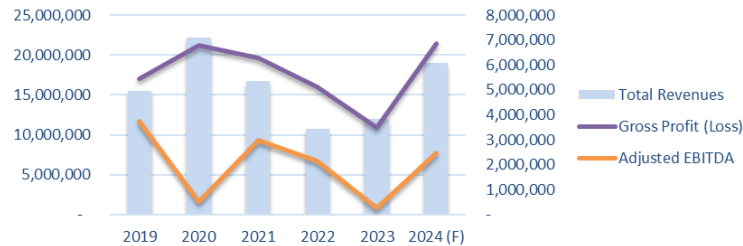
In addition to their manufacturing capabilities, the Company provides comprehensive installation services. Their team of experienced installers ensures a smooth and efficient setup, minimizing disruptions to the construction timeline and ensuring the final product meets the highest standards of craftsmanship.

Highlights

Entity Type	C-Corp
Founding Year	1982
Shareholders	1 Shareholder – active in day-to-day operations
Employees	~55 employees (including shareholders)
Scope of Operations	West Coast
Clientele	Commercial, Custom, Education, Residential, Medical, Retail & Automotive
Facilities	~25,000 sq. ft.
Transaction Goals	Owner looking to sell 100% of shares
Transitionary Period	Seller is open to a short transition period.

Financial Summary

P&L Summary



For More Information, Contact:

Jeremy Manista

Associate

jeremy@plethorabusinesses.com

Brandon Lanza

Analyst

brandon@plethorabusinesses.com



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