

Acquisition Opportunity: Project "Castle" – West Coast-based General Contracting Firm

2023 Revenue: \$28.76M

2024 (F) Revenue: \$19.92M

2023 Adj EBITDA: \$4.25M

2024 (F) Adj EBITDA: \$2.92M

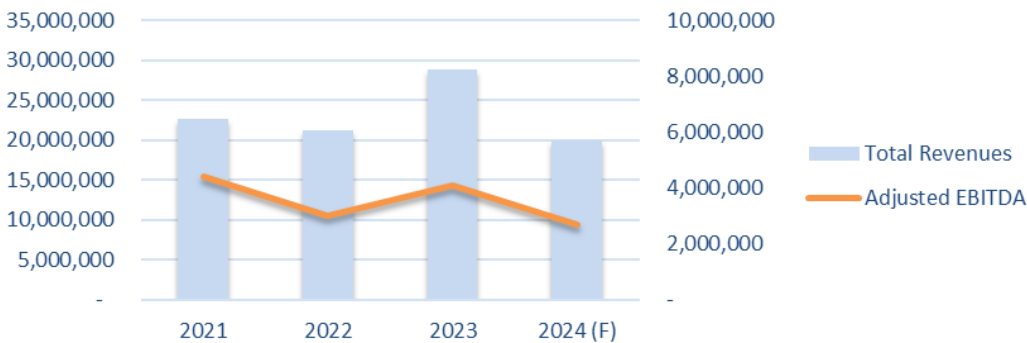
Overview

The Company is a family-owned self-performing industrial and commercial general contractor that provides refrigeration, HVAC, plumbing and electrical services throughout Southern California.

Their mission is to lead the food production and cold storage industry by embracing diversity, fostering innovation, promoting teamwork and building long-term relationships with their customers. They are committed to continuous learning and improvement, while upholding the highest standards of ethics and integrity.

Financial Summary

P&L Summary



Highlights

Entity Type	S-Corp
Founding Year	The Company was established in 1985 and acquired in 2004
Shareholders	1
Employees	~100 skilled and salaried professionals
Services	Refrigeration, HVAC, Framing, Plumbing, IMP Installation, Structural Steel and Concrete
Clientele	The Company is a trusted partner to some of the largest food manufacturers worldwide
Facilities	The Company has a centrally located facility
Transaction Goals	The owner is looking to sell 100% of their shares and retire
Transitional Period	The current shareholder is open to a reasonable transition period
Value-Add Services	Job Design/Engineering, Project Management, Permitting, Customer Marketing, Customer Service Reps, Work Management Systems

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