

Acquisition Opportunity: Project "Phoenix" – Design & Installer of Fire Suppression Systems

Sprinkler Systems



Wet

+



Dry

+



Foam

+



Deluge

Project Phoenix is a 30+ year established provider of fire protection system design, installation, inspection, and service, as well as commercial and industrial underground utility construction. The company operates statewide through multiple offices and has completed more than 1,500 projects across commercial, industrial, and development markets.

The business is currently led by second-generation ownership seeking a strategic partner to accelerate growth and support the next phase of expansion, positioning the company as an attractive platform for regional consolidation.

Project Phoenix operates through two complementary divisions. The first focuses on the design, installation, inspection, and servicing of fire protection systems, while the second provides underground utility and development infrastructure services for commercial and industrial projects. Together, the divisions allow the company to support customers throughout the development lifecycle.

Ownership has also begun investing in additional infrastructure to expand its service operations and grow recurring inspection and maintenance revenue.

Strategically located in the southern United States, the company maintains offices across the state and benefits from strong historical profitability and a scalable subcontractor-based operating model, positioning the business for accelerated growth under institutional ownership.

Company Highlights:

Entity Type	C-Corp
Founding Year	1990'S - Owner Founded
Shareholders	2 Shareholders – 50/50 Split
Employees	~15 employees (not including subs)
Scope of Operations	Statewide Coverage
# of Offices	4 Offices (1 opened in 2026)
Transaction Goals	Majority Recap
Transitional Period	CEO is looking to stay on in current position while the other owner is looking to retire.

To receive more information on this opportunity, contact:

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	2023	2024	2025	2026 (F)
Revenues	\$ 10,909,314	\$ 11,008,287	\$ 7,431,204	\$ 12,659,789
Adjusted EBITDA	\$ 2,213,142	\$ 2,874,486	\$ 424,574	\$ 3,038,349

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