

Acquisition Opportunity: Project "Bambino" – Importer and Distributor of European Specialty Foods

2024 Revenue: **\$9.93m**
 2024 Adj. EBITDA: **\$1.51m**

2025 Revenue: **\$10.35m**
 2025 Adj. EBITDA: **\$ 1.95m**

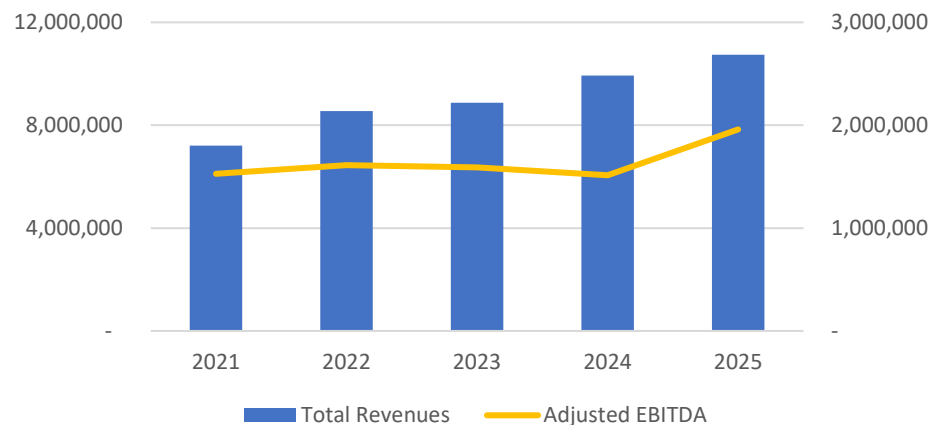
Overview

Project Bambino is a specialty importer and distributor of European food and wine, offering a curated, predominantly exclusive portfolio sourced from Italy, Portugal, and Scandinavia. The Company supports both branded and private label programs across retail, foodservice, and wholesale channels, with deep expertise in regulatory compliance, logistics, and vendor onboarding. Product categories include truffles, condiments, pastas, sauces, antipasti, seafood, and premium beverages, with approximately 95% of items exclusive to the U.S. market.

Operations are anchored by a fully modernized facility in New Jersey, featuring warehouse, show-kitchen, and executive office space. The Company's sourcing model, internal review process, and client development approach create a defensible position within the high-growth specialty segment.

The majority shareholder is seeking a full exit and is open to a defined transition period. The business is well-suited for strategic or financial buyers seeking a differentiated platform in premium European food.

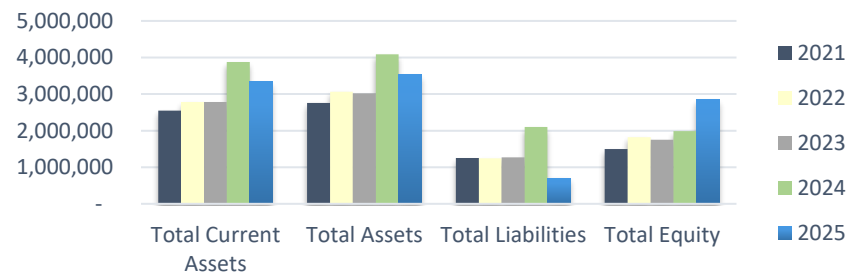
P&L Summary



Highlights

Entity Type	LLC
Founding Year	1994
Employee Count	15
Scope of Operations	Nationwide distribution; foodservice, retail, and private label
# of Facilities	1 (New Jersey; 2 buildings)
Sourcing Regions	Italy, Portugal, Scandinavia
Transaction Goals	Majority shareholder willing to stay for transitional period

Balance Sheet Summary



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