

Acquisition Opportunity: Project “Castle” – West Coast-based General Contracting Firm

2024 Revenue: \$18.31M
2025 Revenue: \$11.96M

2024 Adj EBITDA: \$1.71M
2025 Adj EBITDA: \$0.84M

Overview

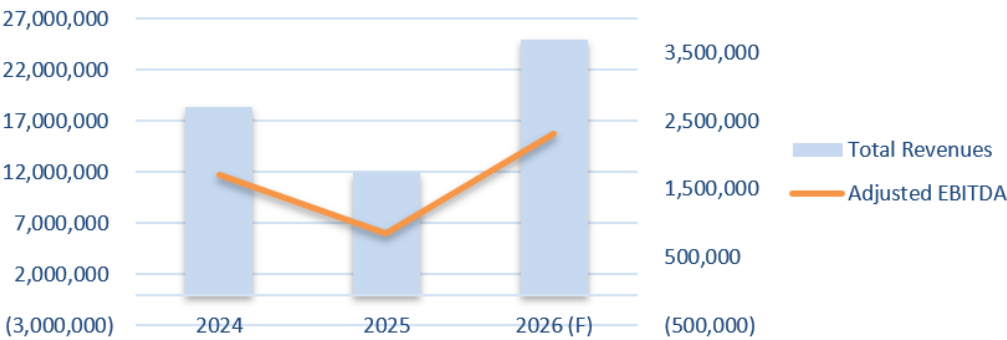
The Company is a founder-owned self-performing industrial and commercial general contractor that provides refrigeration, HVAC, plumbing and electrical services throughout Southern California and across the country.

The Company evolved from primarily supermarket refrigeration work into a design-build general contractor capable of handling complex industrial projects. It now self-performs a broad range of trades, including refrigeration, HVAC, plumbing, and more.

Their mission is to lead the food production and cold storage industry by embracing diversity, fostering innovation, promoting teamwork and building long-term relationships with their customers. They are committed to continuous learning and improvement, while upholding the highest standards of ethics and integrity.

Financial Summary

P&L Summary



Highlights

Entity Type	S-Corp
Founding Year	The Company was established in 1985 and acquired in 2004
Shareholders	1
Employees	25 skilled and salaried professionals
Services	Refrigeration, HVAC, Framing, Plumbing, IMP Installation, Structural Steel and Concrete
Clientele	The Company is a trusted partner to some of the largest food manufacturers worldwide
Facilities	The Company has a centrally located facility
Transaction Goals	The owner is looking to sell 100% of their shares and retire
Transitional Period	The current shareholder is open to a reasonable transition period
Value-Add Services	Job Design/Engineering, Project Management, Permitting, Customer Marketing, Customer Service Reps, Work Management Systems

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