# Acquisition Opportunity: **Project "CAPITAL"** - IT Services Business

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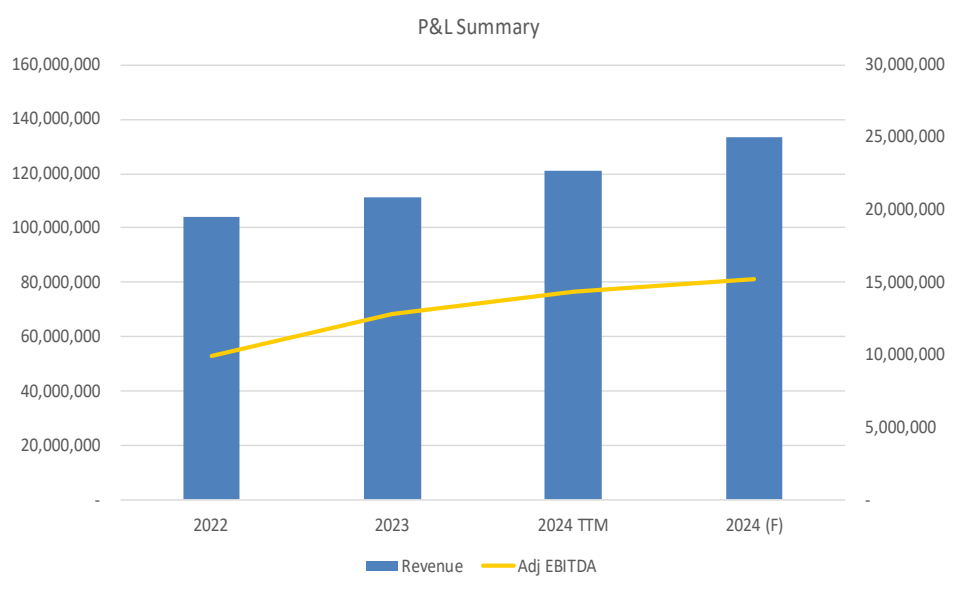
|---|---|---|---|
| 2024 TTM Revenue | **$121m** | 2023 Revenue | **$111m** |
| 2024 TTM Adj. EBITDA | **$14.3m** | 2023 Adj. EBITDA | **$12.7m** |

## Overview

Project CAPITAL is a well-established information technology (IT) business with a focus on providing service to the Government. In operations for over 30 years, Project CAPITAL offers a wide range of services including IT operations & maintenance, data management, cyber security, cloud/hosting ,and more. Project CAPITAL holds multiple ISO certifications along with the distinction of being a TS-SCI facility (Top Secret – Secret Compartmental Information).

Project CAPITAL is headquartered on the East Coast but operates across the United States & globe on projects for the government. They have achieved successful performance on more than 130 Federal prime contracts since the 1980's. The team at Project CAPITAL has done an excellent job, curating an amazing work environment and is proud to have an over 90% retention rate for their employees. They are looking for a group that will continue to grow the business while maintaining the work culture that have worked hard to foster.




## Highlights

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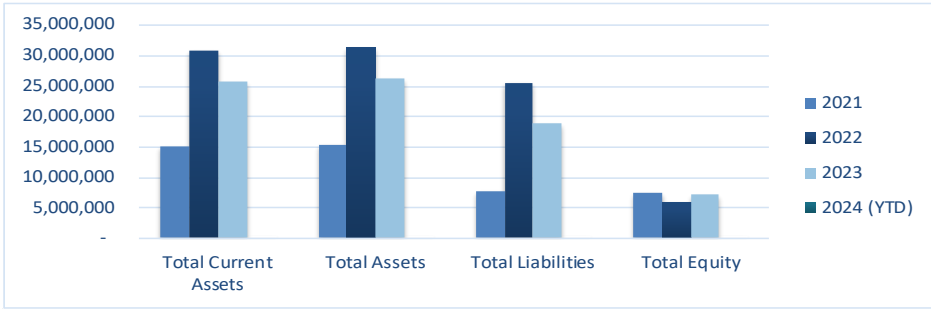
|---|---|
| Entity Type | S-Corp |
| Founding Year | 1980'S - Owner Founded |
| Shareholders | 2 Shareholders – 80/20 |
| Employees | 250 employees (not including shareholders) |
| Scope of Operations | Operates across 28 different NAICS fields |
| # of Facilities | 1 Facility – (Office) |
| Transaction Goals | Complete Sale |
| Transitionary Period | Majority Shareholder looking for full exit. Minority owner intends to stay on at current position. |

## Balance Sheet Summary

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